

january

ad closing: 12.05.18
materials: 12.07.18

Editorial Highlights:

- Specialty Lines:**
- Commercial auto/trucking/motor truck cargo
 - Cannabis insurance

Benefits Products & Services:

- Accident insurance

Bonus Circulation:

- Insurance Networks Association

ad closing: 06.05.19
materials: 06.07.19

july

Editorial Highlights:

- Specialty Lines:**
- Mid-year construction report—including heavy construction, crane operators, bridges, roads and tunnels
 - Architects and engineers E&O, including cyber

Benefits Products & Services:

- Disability

Bonus Circulation:

- LAAILA (Latin American Association of Insurance Agencies) Convention
- Workplace Benefits Mania

february

ad closing: 01.04.19
materials: 01.08.19

Editorial Highlights:

- Specialty Lines:**
- Trade contractors; builders risk/construction & wrap-up
 - Surety bonds

Benefits Products & Services:

- Critical illness

Bonus Circulation:

- Workplace Benefits Renaissance

ad closing: 07.03.19
materials: 07.08.19

august

Editorial Highlights:

- Specialty Lines:**
- Workers Comp
 - Private flood

Bonus Circulation:

- Workers Compensation Institute WCI360

Benefits Products & Services:

- Hospital insurance

march

ad closing: 02.05.19
materials: 02.08.19

Editorial Highlights:

- Specialty Lines:**
- Boating
 - D&O, including cyber

Personal Lines Focus:

- Earthquake and flood

Benefits Products & Services:

- Identity theft

Bonus Circulation:

- PIA of Florida Agent Expo
- Benefits Selling Expo

ad closing: 08.02.19
materials: 08.07.19

september

Editorial Highlights:

- Target Markets Special Section**
- Benefits Products & Services:**
- Cancer insurance

Personal Lines Focus:

- Risk management

Bonus Circulation:

- Target Markets Program Administrators Association Summit
- CPCU Society Annual Meeting
- Benefits Forum and EXPO

april

ad closing: 03.06.19
materials: 03.08.19

Editorial Highlights:

- Specialty Lines:**
- Sports and leisure—including amateur athletics, fitness centers and other facilities, and golf
 - Municipalities

Benefits Products & Services:

- Stop loss, high deductible and self insurance

Bonus Circulation:

- RIMS Annual Conference

ad closing: 09.04.19
materials: 09.06.19

october

Editorial Highlights:

- Specialty Lines:**
- Professional liability (for doctors, lawyers, accountants, architects & engineers), including cyber
 - Environmental/pollution

Benefits Products & Services:

- Accident insurance

Bonus Circulation:

- IRMI Construction Risk Conference
- Applied Net (Applied Client Network Conference)
- National African American Insurance Association Annual Meeting
- WSIA Annual Marketplace

may

ad closing: 04.04.19
materials: 04.08.19

Editorial Highlights:

- Specialty Lines:**
- Social services agencies and nonprofits
 - Agents E&O, including cyber
 - Emerging risks (drones, sharing economy, IoT, biotech, etc.)

Bonus Circulation:

- Target Markets Mid-Year Meeting
- NetVU (Network of Vertafore Users) Annual Conference

ad closing: 10.04.19
materials: 10.08.19

november

Editorial Highlights:

- Insurance Networks Special Section**
- Specialty Lines:**
- Security industry—including burglar and fire alarm safety equipment, security guard services and detective agencies
 - Cyber insurance

Personal Lines Focus:

- High net worth clients

june

ad closing: 05.03.19
materials: 05.08.19

Editorial Highlights:

- Florida Special Report**
- Specialty Lines:**
- Bars and restaurants
 - Condo associations

Personal Lines Focus:

- Marketing and sales

Benefits Products & Services:

- Dental and vision

Bonus Circulation:

- PIA of NJ & NY Annual Conference
- Insurance Marketing & Communications Association Annual Conference
- FAIA Annual Convention

ad closing: 11.05.19
materials: 11.08.19

december

Editorial Highlights:

- Specialty Lines:**
- 2019 market preview
 - Emerging new products in the property/casualty industry

Benefits Products & Services:

- Life insurance