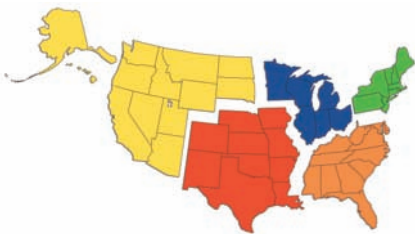


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| MarshBerry   | 73             | 482                   | MarshBerry.com              |
| SIAA/Strategic Independent Agents Alliance                 | 113            | 297                   | siaa4u.net                  |
| Smart Choice   | 69             | 781                   | smartchoiceagents.com       |
| Target Markets   | 7              | 526                   | targetmarkets.com           |
| Zywave   | 47             | 794                   | agencyfuel.zywave.com       |
| <b>Computers, Software and Technology</b>                  |                |                       |                             |
| AMS 360  | IBC            | 616                   | vertafore.com/ams360        |
| Applied Systems  | IFC,1          | 078                   | appliedsystems.com          |
| ImageRight   | 71             | 540                   | askme.imageright.com/award  |
| SilverPlume  | OBC,<br>37,55  | 073                   | vertafore.com               |
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| COST Financial Group, Inc.                                 | 91             | 632                   | costfinancial.com           |
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| <b>Industry Associations and Continuing Education</b>      |                |                       |                             |
| Addis Intellectual Capital, LLC (Regions 1,4,5)            | 83             | 854                   | BeyondInsurance.com         |
| Agribusiness Conference (Regions 1,3,5)                    | 85             |                       | AgribusinessConference.com  |
| IMCA/Insurance Marketing and<br>Communications Association | 79             |                       | imcanet.com                 |
| The National Alliance for Insurance Education & Research   | 87             | 097                   | TheNationalAlliance.com     |
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| M.J. Hall & Company, Inc. (Region 4)                       | 89             | 669                   | mjhollandcompany            |
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| Distinguished Programs                                     | 107            | 272                   | distinguished.com           |
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| NationWide Contractors' Alliance (Region 5)                | 81             | 009                   | NWCAlliance.com             |
| <b>Diverse Products and Coverages</b>                      |                |                       |                             |
| ASPEN/Agency Specialty Product Network                     | 13             | 438                   | askaspn.com                 |
| Astonish Results   | 39             | 920                   | astonishresults.com         |
| CNA  | 35             | 623                   | cna.com                     |
| CRES Insurance Services, LLC (Region 5)                    | 82             | 479                   | creprograms.com             |
| Crump  | 41             | 144                   | crumpins.com                |
| EMC Insurance Companies                                    | 15             | 469                   | emcinsurance.com            |
| Eastern Insurance Holdings (Regions 2,3)                   | 83             | 921                   | eains.com                   |
| Foremost Insurance Group                                   | 43             | 246                   | DistinctChoice.com          |
| The Hanover Insurance Group                                | 99             | 570                   | yourbestpartner.hanover.com |
| Harleysville   | 105            | 450                   | harleysvillegroup.com       |

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| Keystone Insurers Group   | 63          | 464                | keystoneinsgrp.com     |
| M.J. Hall & Company, Inc. (Region 5)                            | 86          | 669                | mjhollandcompany.com   |
| MiddleOak Companies   | 109         | 892                | middleoak.com          |
| New Empire Group  | 9           | 738                | newempiregroup.com     |
| Park Insurance Co. (Region 1)                                   | 81          | 846                | parkinsuranceco.com    |
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| Westco Programs   | 33          | 298                | westcoprograms.com     |
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| Fox Point Programs, Inc.  | 57          | 818                | foxpointprg.com        |
| Freedom Specialty/Lee & Mason                                   | 65          | 893                | leeandmason.com        |
| Rockwood Programs, Inc.   | 49          | 103                | rockwoodinsurance.com  |
| <b>Hospitality Insurance</b>                                    |             |                    |                        |
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| <b>Marine Insurance</b>   |             |                    |                        |
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| MiniCo Insurance  | 23          | 087                | minicoinsurance.com    |
| <b>Security Guard Services and Detective Agencies Liability</b> |             |                    |                        |
| The Mechanic Group  | 27          | 211                | mechanicgroup.com      |
| <b>Sports, Leisure &amp; Entertainment</b>                      |             |                    |                        |
| Creative Agency Group   | 48          | 872                | creativeagency.com     |
| <b>Umbrellas</b>  |             |                    |                        |
| The McGowan Companies   | 17          | 257                | mcgowaninsurance.com   |
| Personal Umbrella.com   | 25          | 741                | personalumbrella.com   |
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