**January**

**Editorial Highlights:**
- Specialty Lines:
  - Sports & Leisure
  - Private Flood

**Focus on Technology**

**Benefits Products & Services:**
- Identity Protection

**Bonus Circulation:**
- Insurance Networks Alliance Annual Meeting

**Materials:** 12.09.20

**Ad Closing:** 12.04.20

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**February**

**Editorial Highlights:**
- Specialty Lines:
  - Construction
  - Agents E&O

**Focus on Professional Development**

**Benefits Products & Services:**
- Critical Illness

**Materials:** 01.08.21

**Ad Closing:** 01.05.21

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**March**

**Editorial Highlights:**
- Specialty Lines:
  - Municipalities
  - Cannabis

**Focus on Leadership**

**Benefits Products & Services:**
- Accident Insurance

**Materials:** 02.09.21

**Ad Closing:** 02.05.21

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**April**

**Editorial Highlights:**
- Specialty Lines:
  - Professional Liability
  - Commercial Auto/Trucking

**Focus on Risk Management**

**Benefits Products & Services:**
- Disability

**Materials:** 03.08.21

**Ad Closing:** 03.04.21

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**May**

**Editorial Highlights:**
- Specialty Lines:
  - Social Services
  - Bars and Restaurants

**Focus on Personal Lines**

**Benefits:**
- Independent Agency “Capitalizing on Benefits”

**Bonus Circulation:**
- NetVU Accelerate
- Target Markets Program Administrators Association Mid-Year Meeting

**Materials:** 04.09.21

**Ad Closing:** 04.05.21

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**June**

**Editorial Highlights:**
- Specialty Lines:
  - Condo Associations
  - Focus on Technology

**Benefits Products & Services:**
- Dental & Vision

**Materials:** 05.07.21

**Ad Closing:** 05.04.21

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**July**

**Editorial Highlights:**
- Specialty Lines:
  - Cargo
  - Architects & Engineers E&O

**Focus on Risk Management**

**Benefits Products & Services:**
- Life Insurance

**Bonus Circulation:**
- LAAIA (Latin American Association of Insurance Agencies) Convention

**Materials:** 06.08.21

**Ad Closing:** 06.04.21

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**August**

**Editorial Highlights:**
- Specialty Lines:
  - Construction
  - Workers Comp

**Focus on Professional Development**

**Benefits Products & Services:**
- Independent Agency “Capitalizing on Benefits”

**Bonus Circulation:**
- Wholesale & Specialty Insurance Association Annual Marketplace
- Workers Compensation Institute WC1360

**Materials:** 07.08.21

**Ad Closing:** 07.05.21

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**September**

**Editorial Highlights:**
- Specialty Lines:
  - Workers Comp

**Focus on Personal Lines**

**Benefits Products & Services:**
- Stop Loss, Self-Insurance, High Deductible

**Bonus Circulation:**
- AppliedNet
- National African American Insurance Association Annual Conference & Empowerment Summit
- Target Markets Program Administrators Association Summit

**Materials:** 08.09.21

**Ad Closing:** 08.05.21

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**October**

**Editorial Highlights:**
- Specialty Lines:
  - Commercial Auto/Trucking
  - Social Services

**Focus on Technology**

**Benefits Products & Services:**
- Hospital Insurance
- Cyber Insurance

**Bonus Circulation:**
- PLUS Conference

**Materials:** 09.08.21

**Ad Closing:** 09.03.21

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**November**

**Editorial Highlights:**
- Specialty Lines:
  - Commercial Auto/Trucking

**Focus on Technology**

**Benefits Products & Services:**
- Independent Agency “Capitalizing on Benefits”

**Bonus Circulation:**
- Insurance Networks Alliance Annual Meeting

**Materials:** 10.08.21

**Ad Closing:** 10.04.21

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**December**

**Editorial Highlights:**
- Specialty Lines:
  - Environmental/Pollution
  - Security

**Focus on Leadership**

**Benefits Products & Services:**
- Wellness Programs

**Materials:** 11.08.21

**Ad Closing:** 11.04.21

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